

INVITATION OF EXPRESSION OF INTEREST FOR EXPORT AGENT

The Kerala Minerals and Metals Limited, the flagship PSU under the Industries Department of Government of Kerala is the only manufacturer of Titanium Dioxide Pigment through chloride route in India. It is an integrated processing facility located in Chavara, Kollam district of Kerala involving mining and separation of mineral sand to manufacture of various grades of Titanium Dioxide and Titanium Sponge. Company's product range inter alia includes Titanium Tetra Chloride, Synthetic Rutile, Ilmenite, Natural Rutile, Zircon and Sillimanite. The company's Titanium Dioxide production capacity is 40000 TPA.

Presently the company is marketing its Titanium Dioxide products in the domestic as well as international segment. In the domestic market, the company is having direct sales as well as sales through our authorized stockiest spread all over India. Carrying a legacy of consistent higher standards in quality, the company has already established the presence of its products in various countries through direct exports.

To venture out into new markets and explore new business opportunities in the European, African, Middle-East and Asia-Pacific region, we are looking for experienced and qualified Export Agents to promote our Titanium Dioxide Pigment products for an initial period of 12 months.

Interested agencies that have a minimum of 5 years' relevant experience in dealing similar products may forward their application in prescribed format with full details as detailed below

For domestic agents

- 1) In sealed cover super scribing EXPRESSION OF INTEREST FOR EXPORT AGENT to Head of Marketing, The Kerala Minerals and Metals Limited, Sankaramangalam, Chavara, Kollam – 691583, Kerala

For overseas agents

- 2) As e-mail to hodmktg@kmml.com

Enclosing the **duly filled prescribed form available in the link below latest by 11 May 2023 (tentative)**

Click on: - Preliminary data for Export Agent.

KMML will internally evaluate the proposals submitted and will shortlist suitable agencies. The shortlisted agencies will be asked to deliver a detailed presentation on the subject matter. The shortlisted agencies would be required to submit the relevant records as proof of information provided in the above prescribed form. The agency should have minimum 5 years' of relevant experience pertaining to comparable industries and products.

KMML reserves the right to accept/reject any application received at its absolute discretion. Agencies who fulfill the requirement as indicated above may submit their expression of interest clearly furnishing all the details sought.

THE KERALA MINERALS AND METALS LTD

FORM FOR DETAILS TO BE FURNISHED FOR EXPORT AGENT

Ref: Advt dated

1. Name of the Company:
Address:
Year of establishment:
Place of head office:
Country:
Telephone Nos/ Fax No:
E-mail ID
Website details

2. Location of branch office if any:

3. Nature of ownership (proprietary/ :
Partnership/limited/ other(pls specify))

4. Document substantiating ownership:

5. IEC License / Certificate Details:

6. Valid ID (for overseas agency) (passport etc.) :

7. Name of Contact person:
Position:
Contact Telephone:
Email:

8. Are you an agent of any other TiO₂ producer?
If so, furnish details

9. Previous Experience in selling Titanium Dioxide:

10. Details of present business

Name & address of Company represented	Products dealt with in detail	Nature of agency	Annual turn over for last 3 years in USD	Storage Area (in Sq. mtrs)

11. Agency Registration Number:

12. Minimum Quantity of Titanium Dioxide Pigment that can be sold on monthly basis if you are selected as our export agent.

13. Area/Locations where you intend to do Business as our export agent, if selected

14. Details of Sales offices & Godowns

15. Details of possession of any relevant certifications

16. Audited financial documents for the previous financial years (3 years)

17. Any other relevant details.

Declaration

I/ We declare that the particulars given above are true to my/ our best of knowledge & belief

Signature of authorized signatory with Name and address

Conditions

1. Application format should be furnished in the letter head of the applying agency.
2. Copy of all relevant supporting documents to be attached.
3. Duly filled application with copies of supporting documents should reach on or before 11/05/2023, 5 PM.
4. Applications received after 11/05/2023 will not be considered.
5. KMML reserve the right to accept/reject/appoint its own discretion, no communications in this regard will be entrained.
6. Parties who can fully adhere to the conditions stipulated by KMML can send duly filled application with copies of all documents to

**THE HEAD OF MARKETING
THE KERALA MINERALS AND METALS LIMITED
SANKARAMANGALAM
CHAVARA -691 583
KOLLAM, KERALA.**